



Global Wire & Cable

The industry's choice for cabling solutions

Your First Choice For Fast, Dependable Wire & Cable Solutions



Our Story

ECS Global Wire & Cable is an international distribution company that provides a complete range of wire and cable products and solutions. We are committed to providing our clients with outstanding technical support as well as offering specialty solutions that meet their needs.

ECS was founded in North America 25 years ago with a vision for innovation and development. Experiencing tremendous growth, we opened our doors in Dubai in 2004 to establish our international presence. Today we have fourteen offices located across four countries with a new, custom-built 7,400sqm as our Middle East Headquarters located in Jebel Ali Free Zone. This high-tech, weather-safe facility will be used to service the Middle East, North Africa and the Caspian Independent States markets.

We are proud to offer a full spectrum of trusted wire and cable products. In addition to standard applications, we also serve specialty markets including a variety of electrical, datacom and MOGP clients. Constantly seeking innovation, we launched our own brand of data connectivity products called DME ProLink.

ECS has also extended its stock profile to not only cover standard cables but also more specialized items for all market sectors. Our state-of-the-art cable cutting machines enable us to cut cables as per our customers' requirements. With new and sophisticated warehousing equipment and facilities, as well as a fully computerized stock management system led by our trained and dedicated staff, ECS ensures reliable and efficient professional service to ensure the success of our clients.

The ECS Global advantage is our ability to combine diversity with personalized service. By offering our clients more choices, we can identify the best solution for each project. At ECS we regularly review market trends to ensure we have the right products for an ever-changing and diverse market. We carry extensive stocks for the construction, industrial, marine, oil, gas, and petrochemical markets, and a complete end-to-end data solution in either fiber-optics or copper. You can be confident that we partner only with the most qualified, reliable and consistent vendors, providing the latest technologies and most trusted brands in the industry.

We recruit and retain the most qualified individuals, and ensure regular training and professional development for all of our employees. Furthermore, we create a safe, satisfying and rewarding work environment by encouraging initiative, teamwork and pride in the achievement of our business objectives. Our company is well known for providing consistent and valued growth through employee, customer and vendor relationships that are built on honesty, integrity and service.

ECS has established a name for quality of product and service, and now offers a full cable management package involving planning, design, procurement, expediting, storage, distribution and documentation. We are key drivers in the market and through technological advancement and a network of global partners, continually search for unique, innovative and progressive products to meet the evolving needs of our customers.



Our Services

Building a Long Term Partnership

As the world continues to develop at a record pace, projects have become more complicated and timelines more aggressive. Projects are also growing in scale, creating additional challenges and opportunities. To respond to this increasing demand, ECS Global has developed a qualified Project Response Team.

The Project Response Team assists customers with rapid response, knowledgeable selection, reliable sourcing, competitive pricing and procurement expertise. This dedicated team applies a proven approach to serve as a resource for our customers, helping them to meet their each and every wire and cable needs.

Ongoing Projects

Our new and enhanced Middle East Headquarters & Distribution Facility was designed to specifically assist customers with inventory management for ongoing projects. Our project experience enables us to assist clients with cost control, inventory management, and supply and delivery of products for ongoing projects. This value-added service helps to meet clients' project deadlines by ensuring continuous construction operation.

Our Vision

To be the Middle East's most successful wire and cable distributor of specialty products and solutions for challenging applications.

Our mission is to consistently exceeding our clients' expectations. We understand what it takes to earn our clients' business, and so we take every opportunity to strengthen our relationships by listening to our clients' needs and delivering unwavering values.

Our customer commitment combines service excellence with a knowledgeable team dedicated to our clients' success. We offer additional value with our expert focus on project planning and ongoing customer support long after the point of sale.

We operate with a values-based approach that is marked by clear communication, sound integrity and unbridled enthusiasm. We treat each client with equal importance. There is no client too small, no project too big.

Our goal is simple - to build long lasting business relationships with our clients. We can accomplish this by helping our clients succeed continuously. At ECS Global, we believe that our success is measured only by the success of our clients.



Our Products

ECS Global stocks a wide selection of day-to-day products, as well as specialty products for niche markets. Our high quality inventory of assorted cables and wires can be supplied to meet various standards and industry specification. Below is an overview of our most popular cables.

Power & Energy

Power & Control Cables | Control & Instrumentation Cables | Fire Performance & Safety Cables | Onshore Cables | Glands & Adapters | Crane Wire Ropes and Cables

Marine, Oil, Gas & Petrochemical

Marine Cables | Type P Cables | Offshore Cables to NEK606 | Offshore Cables to BS6883 | Onshore Cables for Oil, Gas & Petrochemical Plants | Glands & Adapters | Specialty Application Cables

Data Communications

Fiber Optic Structured Cabling | Copper Structured Cabling | Specialty Application Cables | Data Center Comprehensive Solutions & Security | IT Server Racks | IT Power | Data Centre Monitoring Fiber Optic Blowing | Data Communications Project Consulting | Project Designing | Project Engineering & Management



Our Markets

Power & Energy Division

In an industry plagued by long delivery times and aggressive project schedules, ECS Global has built a reputation as the supplier of choice. We are committed to on time delivery and product availability. Our strong industry connections and global reach enables us to source challenging products for specialty applications with rapid deliveries.

Our incredibly diverse product portfolio enables us to serve a wide variety of clients. We frequently serve to commercial, industrial and residential construction markets.

At ECS Global we understand the importance of reliability within every power cable network. We provide a collection of high quality cables designed to meet the toughest energy standards. Working closely with our clients, we strive to simplify the procurement process by assisting with every phase from selection to delivery and beyond.

Here is a sample profile of our Power & Energy Clients:

- Electrical Contractors
- EPCs
- Elevator Manufacturers
- Security Industry
- OEM Industry
- Construction Industry
- Mining Companies



Marine, Oil, Gas & Petrochemical Division

The harsh marine environment demands only the highest quality products designed to meet the most stringent guidelines. At ECS Global, we have a team of technical professionals and engineers dedicated specifically to meeting the challenges of both onshore and offshore markets.

As a global distributor, ECS Global offers clients more choices and assistance in selecting the optimal solution for their Marine, Oil, Gas & Petrochemical (MOGP) projects. Our inventory is carefully selected from only the highest quality manufacturers around the world. Our focus is on efficiency and simplicity, which drives us to stock a full product portfolio for every MOGP application.

In addition to standard products, we offer customized, specialty products to meet unique and specialized requirements. Our technical team and in-house engineering staff work closely with our customers to aid in selection, design and manufacturing of tailored cabling solutions. Pairing in-depth knowledge with innovation, ECS Global has become known for providing exclusive solutions to MOGP industries both onshore and offshore.

Here is a sample profile of our major MOGP clients:

- Petrochemical Plants
- Oil Refineries
- Shipyards
- Fabrication Yards
- Rig Operators
- Port Authorities
- Offshore Platforms
- Onshore Rigs



Data Communications Division

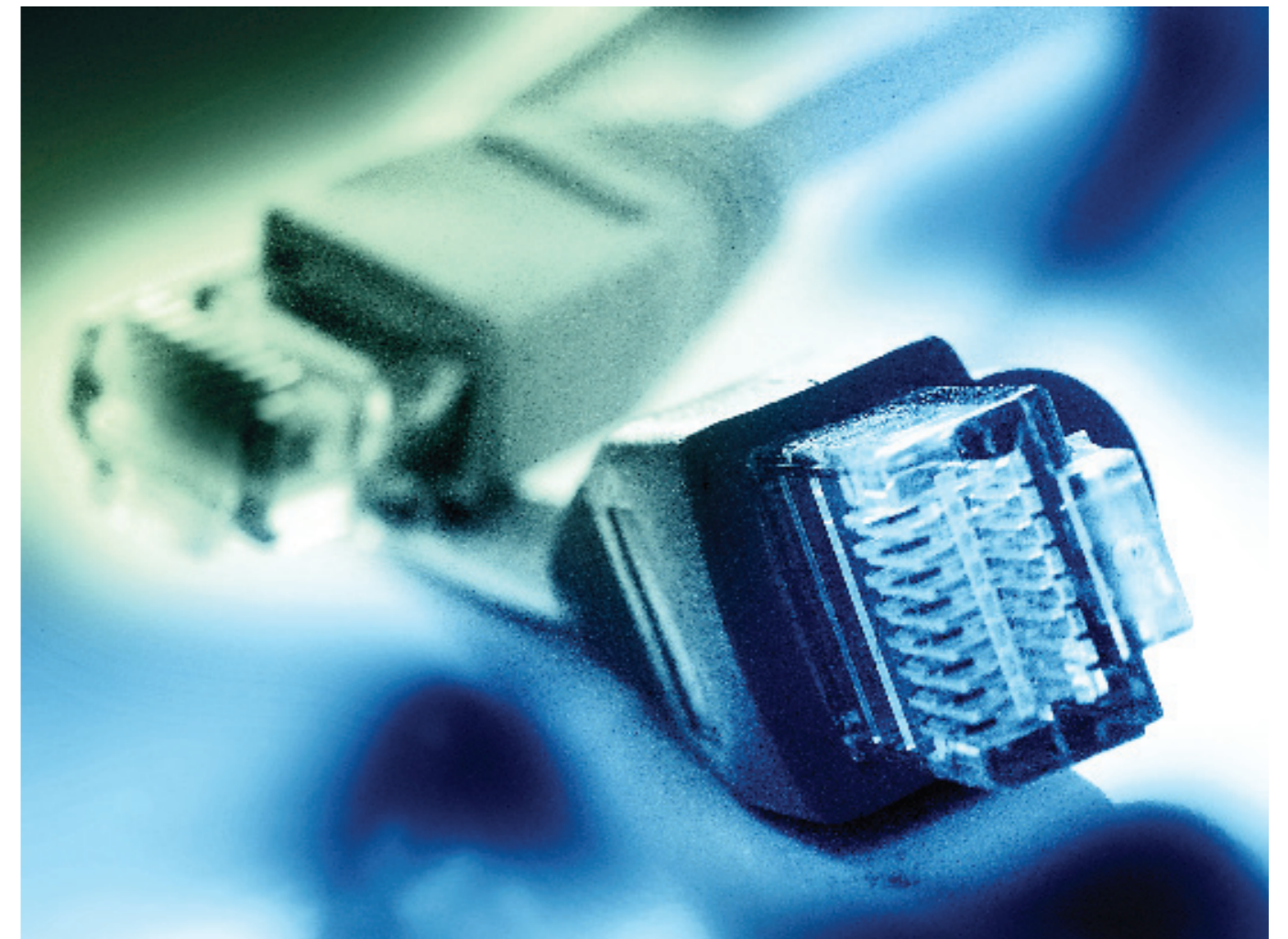
In the datacom world, ECS Global is a major supplier of End-to-End Structured Cabling, Copper & Fiber Optic solutions. We stock an extensive array of communication cables complimented by a comprehensive collection of quality accessories. In addition to our product portfolio, we offer design, engineering and project management services to serve your every need.

Understanding the importance of ongoing support and continued reliability, we launched the Certified Installation Program. Through this program, ECS Global extends the standard one-year product warranty to a 25-year system warranty. This value-added service covers parts and performance for the entire cabling system.

DME ProLink

As a global distributor, we are committed to searching the globe for the most novel products and technologies. To help us deliver the very best data communications solutions, we launched a product line called DME ProLink. It includes a full spectrum of datacom wire and cable products and complementary accessories designed to meet every connectivity requirement.

Offering unparalleled diversity, DME ProLink is truly connecting the globe. From a simple home studio to city-wide infrastructure cables and systems, DME ProLink has the right solution. DME ProLink also covers both indoor and outdoor system requirements.



Contact Us

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